

THE BEST PEOPLE

Part of the Western Farm Service motto refers to the Best People. The company culture revolves around people. Each branch is run as a business unit and the people that work there are like a family.



Western Farm Service is proud of our people. We have many employees from sales representatives to delivery drivers and branch clerks that have been with us over 30 years. Each employee is asked to do the best job possible so that you, our customer can grow the best plants in the Pacific region. When you are successful, we are successful.

Delivery drivers and their trucks are licensed to carry fertilizers and pesticides. Our trucks are inspected regularly so that they will carry product to you safely.

Customer Service Representatives answer the phones promptly to handle your orders. They follow up with you to be sure that you receive what you have ordered. They can be your eyes and ears in our branches.

Branch Clerks and our Credit department bill your orders efficiently.



Sales Representatives are college educated in Horticulture, Soils, Agronomy or related fields. In California, they are licensed Pest Control Advisers and many carry the Certified Crop Advisor certification. They continue to update their education each year through continuing education. They are available to work with you on a day-to-day basis or on special projects that may arise.

Managers are available to our customers. They are interested in your business and in you, our customer being successful. Please feel free to call them at any time.

Industry Support

Western Farm Service supports the industries that support our business. Our employees are encouraged to actively participate in the trade organizations through support and active participation. Listed are just a few of the organizations that we support.

CAN - CA Association of Nurserymen
OAN - Oregon Association of Nurserymen
CAPCA - CA Agricultural Production Consultants Association
RISE - Responsible Industry for a Sound Environment
SDFPA - San Diego County Flower and Plant Association
ICFG - International Cut Flower Growers (Roses Inc.)
NAHSA - North American Horticulture Supply Association
CPHA - CA Plant Health Association
CORF - CA Ornamental Research Federation
WGA - Western Growers Association
CLCA - CA Landscape Contractors Association
CGCSA - CA Golf Course Superintendents Association

