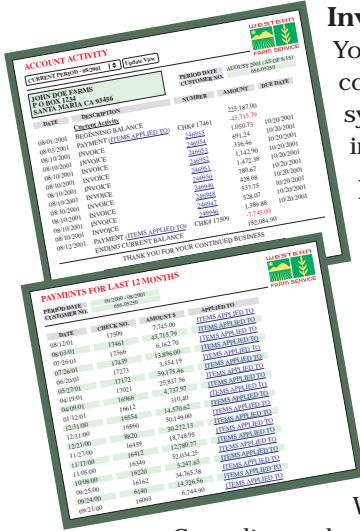




Ag Decision Network – A Mouse Click Opens the Portal To Detailed Information

The ADN web page provides free information and services exclusive to WFS customers. Some of the services offered online after log-in include:



Invoicing and Accounting

Your business records can be accessed through the ADN web site. This highly confidential information is updated daily and is protected through the WFS secured system. Two examples of information available are shown here. This account information is easily available and is a big plus when you are preparing budgets.

Labels and MSDS

First Choice Labels, MSDS and product information is available here. You may also access the CDMS web site from here. It offers labels and MSDS for most of the commonly used pest management product.

Laboratory Reports

WFS Precision Agri Lab's soil, tissue, water and crop monitoring analysis can be accessed through ADN.

Web Page Links

Links include: The Weather Channel, New York Stock Exchange, CNN World News, CDMS, and many other industry web sites.

Go online today and get a Demo Tour by going to www.westernfarmerservice.com. If you are interested in signing up for this free service just contact your local WFS office or representative.

PRECISION AGRILAB

Precision Agri Lab is an analytical laboratory dedicated to agriculture and horticulture. These samples are all we do, and we do them well. We analyze over 30,000 plant, soil and water samples per year. Because our singular focus is the West, we deliver rapid sample turn around and data quality that is unmatched.

When your sample arrives, it is more than just a sample from which we can make a few dollars. It is the loyalty and trust of our customers. Our field representatives have their professional reputations behind the recommendations based on our results. No other lab has as much at stake in the application of their laboratory results. We have a financial imperative to be quick and right and our people demand the highest level of scientific integrity.

Sample turnaround is a primary objective of the lab. We are committed to delivering:

- Soil Results in 2-5 Days
- Plant Results in 1-2 Days

All your lab results are now available online through ADN (Ag Decision Network) at www.westernfarmerservice.com.

With regard to data quality and accuracy, nothing short of excellence is acceptable. Precision Agri Lab participates in the North American Laboratory Proficiency Testing Program, a voluntary program which tests quality assurance among labs. We have continually scored better than 95% accuracy for the past 8 years, and well above the national average for laboratory accuracy. We stand behind our work.

Crop Monitoring

Our Crop Monitoring Program is a service offered exclusively to Western farm Service customers. We have collected many years of data for preferred levels of N, P, K for maximizing production. This program will allow growers to see at a glance where their levels fall relative to maximum yield producers. This service is currently available for a variety of field grown flowers. We are striving to add additional crops to this program. Your local WFS rep can discuss this with you in more detail.

We invite you to try our laboratory and discover for yourself a level of service deserving of your laboratory business.